FINANCE

Typical Occupations (careers-in-finance.com)

Corporate Finance - treasurer, financial analyst, credit/cash manager, benefits officer, investor relations officer, controller

Investment Banking – capital markets, mergers and acquisitions, project finance, trading, structured finance, derivatives, advisory, equity & fixed income research, int’l sales/emerging markets, public finance, institutional bond sales, IT & systems, ratings analyst

Commercial Banking – credit analyst, loan officer, branch manager, trust officer, mortgage banker

Insurance & Financial Planning – actuary, agent/broker, claims adjuster, service representative, loss control specialist, risk manager, underwriter, portfolio management, wealth/asset management

Asset Management – portfolio manager, portfolio marketing, investment advisory, mutual fund analyst, hedge fund principal/trader

Private Equity - investor types: Venture Capital, Leveraged Buyout, Mezzanine, and Secondary’s/Funds of Funds

Real Estate – residential/commercial, appraiser, property management, developer

Government jobs – financial institution examiner, securities compliance examiner payroll

Strategies

1. Self assessment: what would the perfect job for you look like? Consider FINAN 3010, Financial Institutions course to learn about choices
2. Read financial news publications like the Wall Street Journal to learn more about this industry
3. Academic success especially in math, stats, and accounting and develop strong computer skills
4. Watch for the finance dept. “Week on Wall Street” application each year to visit NY alumni, apply for The Finance Club, the Student Investment Fund or the U Venture Fund
5. Related work experience and/or internships are a must. Get involved to confirm your direction, network, and learn from professionals, target 3 “signature” experiences
6. Prepare an accurate and carefully worded resume identifying accomplishments/successes; continue to update and fine-tune
7. Develop strong interpersonal, verbal and written communication skills. Prepare for interviews – research and follow-up are critical!
8. Start thinking about grad school: take GMAT prep class in senior year and before starting work

Job Search Methods

- Access job listings through UCareerLink and participate in campus recruiting, information sessions, and career fairs
- Network with students, staff, faculty, alumni, mentors, and professionals in the field of interest, as well as family, friends, neighbors
- Research who is doing the business you want to work in, visit employer websites and send resumes directly
- Join student and professional associations
- Utilize LinkedIn for networking and research
- Newspaper classifieds – last not first!

Pre-Business and Business Administration: Mike Brammer and Mariah Anderson

Career Counselors for Students in Finance: Dana Sowby and Rebecca Flynn
801/587-8687, ucmc@business.utah.edu
See “Make an appointment” in UCareerLink

U of U Career Services – 350 SSB
Website, http://careers.utah.edu, includes Career Info by Major, Who Hires UofU Grads, Candid Camera videos. Student job and career fairs, grad school fairs, as well as foundation workshops...

Undergraduate Career Management Center